

— SUPPLY CHAIN ADVISORY

Assess. Design. Implement.

A team of supply chain professionals who help leading companies turn strategy, sourcing, and operations into measurable value.

COMPANY OVERVIEW

2026

Our Approach

M+C is a team of over 30 supply chain professionals and thought leaders that successfully assess, design and implement supply chain value opportunities.

- | Trusted advisors who bring holistic solutions to every client.
- | Deep, hands-on industry experience across complex operations.
- | Analytical and commercial acumen that differentiates your supply chain.

WHAT WE BELIEVE

**People
+ Process
= Value**

The equation behind every McDaniel+Cullen engagement.

Our Practice Areas

Three connected practice areas that span supply chain strategy through execution.

01

Strategic Projects

Strategic sourcing, category management, spend analytics, cost modeling, and major project procurement.

02

Implementation Support

Purchase to Pay redesign, ERP selection and program management, S&OP, logistics, and inventory management.

03

Organization Capabilities

Org design and workforce planning, capability assessments, training programs, and talent search.

The M+C Team

30+

Supply chain professionals and thought leaders who assess, design, and implement value.

01 Former CPOs

03 Supply Chain Consultants

05 Material Management / Inventory Consultants

02 Category Management / Strategic Sourcing SMEs

04 Senior SCM Strategy Consultants

06 Analysts

— WHY M + C

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Our team of deep industry experienced consultants has built best practice Supply Chain Organizations in leading companies of the world.

Capabilities & Strengths

A full range of supply chain capabilities across sourcing, contracts, operations, and organization.

SOURCING & CATEGORIES

- Strategic Sourcing
- Category Management
- Spend Analytics / Spend Cube
- Cost Modeling
- Deflation Capture
- Contracting Management
- Capital Project Procurement
- Category / Contract Assessment

CONTRACTS & SUPPLIERS

- Contract Life Cycle Management
- VitalTec Solutions (Contract Post Award)
- Supplier Relationship Management
- Governance & Compliance
- Trade Compliance Assessments
- P2P Assessment & Improvement
- Process & Procedure Creation

OPERATIONS & SYSTEMS

- Logistics
- Inventory Management
- Sales & Operations Planning
- ERP Selection Support
- ERP Program Management Office
- SCM Architecture Mapping
- PO Audit Tool
- Data & Business Intelligence

ORGANIZATION & TALENT

- Merger Integration
- Capability Assessments
- Org Design & Workforce Planning
- Leadership Development Program
- Advisory Services
- Category Management Training
- Contracts Training
- Sales Training
- Talent Acquisition

Core Competencies & Products

01 Strategic Sourcing / Category Management

03 Capability Assessments

05 M&A Integration

07 Contract Post Award Management (SRM)

09 Major Project Procurement

02 SCM Leader Program

04 P2P Process Review and Redesign

06 Category Management Training

08 Materials Management / Warehousing

10 Talent Search & Interim Placement

— ENGAGEMENT

Ways of Working Together

We can be anything from “advisors” to the “arms and legs” when supply chain consulting support is needed.

Extensive experience helping companies stand up Supply Chain Organizations.

TYPICAL DELIVERABLES, SUPPLY CHAIN ASSESSMENT

- 01 High-level spend and key contract data review
- 02 Savings opportunity recommendations
- 03 Purchase to Pay process and controls review and recommendations
- 04 Inventory / materials management process review and recommendations
- 05 Business case for improving the procurement organization
- 06 High-level roadmap for 2 to 3 years
- 07 Job descriptions and talent search support

— GET IN TOUCH

Let's build a stronger supply chain organization.

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